



Bid Evaluation Report

1	Name of Procuring Agency	Sindh Microfinance Bank Ltd.
2	Tender Reference No.	SMFB/IT/TD/01/2021
3	Tender Description	Procurement of Firewalls and associated equipment
4	Method of Procurement	Single Stage- Two Envelope
5	Tender Published & NIT No.	06 December 2021, T00679-21-0002
6	Total Bid Documents Sold	04
7	Total Bids Received	02
8	Technical Bid Opening Date & Time	22/12/2021 at 12:00 Hours
9	No. of bids qualified	02
10	Bid(s) Rejected	NIL
11	Financial Bid Opening Date & Time	22/12/2021 at 12:45 Hours

Details on the above are as given below:

S. No	Name of Firm or Bidder	Qualified / Disqualified in Technical/ Eligibility Inspection	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost (Rs. 9,000,000)	Reasons for acceptance/ rejection	Remarks
0	1	2	3	4	5	6	7
1	Megaplus	Qualified	Rs 4,925,581/-	Lowest	Rs. 4,074,419/- (Lower than the estimated price)	Bid assessed as cost effective and substantially responsive as per the technical evaluation	Recommended for Award of Contract
2	Information Systems (Comstar)	Qualified	Rs. 4,942,192 /-	2 nd lowest.	Rs. 4,057,808/- (Lower than the estimated price)	substantially responsive but cost is Higher	

According to the bid received, **Magaplus** is the qualified bidder for procurement of firewall and associated equipment.

Members Signature- Procurement Committee

Mr. Omar Niaz Rizvi
CFO & Company Secretary
Sindh Microfinance Bank Ltd..

Mr. Sumair Ahsanullah
Manager – Human Resource & admin
Public Private Partnership Support Facility, Government of Sindh
(PPPSF-GoS)

Syed Muhammad Abdullah
In-charge-Risk & Compliance
Sindh Microfinance Bank Ltd.

Handwritten signatures of Mr. Omar Niaz Rizvi, Mr. Sumair Ahsanullah, and Syed Muhammad Abdullah. An official circular stamp of Sindh Microfinance Bank Ltd. is also present.

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MINUTES OF THE OPENING OF THE TENDER (FINANCIAL PHASE)

TYPE OF PROCUREMENT : IT
TENDER NAME : Procurement of Firewall and Associated Equipment
TYPE OF TENDER : Single Stage-Two Envelopes
OPENING DATE : 22-12-2021
OPENING TIME : 12:45 Hours
ATTENDANCE (MEMBER PC) :

- 1- Omar Niaz Rizvi
- 2- Mr. Sumair Ahsanullah
- 3- Mr. Syed Muhammad Abdullah

ATTENDANCE (RESPS OF BIDDERS)

- 1- Azhar Mehmood - Information Systems (Comstar)
- 2- Nabeel Mirza - MegaPlus

TOTAL BIDS ACCEPTED FOR FINANCIAL EVALUATION : TWO (2)

TOTAL BIDS REJECTED : One (1)

REMARKS :

Two bids were submitted one from MegaPlus and other from Information Systems (Comstar) . Megaplus submitted the lowest price of Rs. 4,925,581 while Information Systems (Comstar) submitted financial bid of Rs. 4,942,192 which was the 2nd lowest price.

Convener of procurement committee :

Signature

Date :



MINUTES OF THE OPENING OF THE TENDER (TECHNICAL PHASE)

TYPE OF PROCUREMENT : IT
TENDER NAME : Procurement OF Firewall and Associated Equipment
TYPE OF TENDER : Single Stage-Two Envelopes
OPENING DATE : 22-12-2021
OPENING TIME : 12:00 Hours

ATTENDANCE (MEMBER PC)

- 1- Omar Niaz Rizvi
- 2-Mr. Sumair Ahsanullah
- 3- Mr. Syed Muhammad Abdullah

ATTENDANCE (RESPS OF BIDDERS)

- 1- Azhar Mehmood - Information Systems (Comstar)
- 2- Nabeel Mirza - MegaPlus

TOTAL BIDS ACCEPTED FOR EVALUATION : TWO (2)

TOTAL BIDS REJECTED : NIL

REMARKS :

Two bids were submitted one from MegaPlus and other from Information Systems (Comstar).
Bids from both vendors were qualified as per technical evaluation criteria.

Convener of procurement committee :



Signature
Date :



Tender Documents –Buyer's Collection Record

Name of Tender PROCUREMENTS OF FIREARMS & ASSOCIATED EQUIPMENT

Date: _____

S.No.	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	INFORMATION SYSTEMS ASSOCIATES (PVT) LTD (Comstar)	AZHAR MAHMOOD	0331-275326	6TH FLOOR ILALO HOUSE, SADA KHAN	
2	Megaplus-Pakistan	Nabeel	0301-8238731	SPICHS, Razi Road Kara.	
3	Emerging System	Baqib Khan	0302-8542637	Rawly Housing PIDC M.T Khan Road Karachi	
4	Inbox Business Technologies (PVT) LTD	M. Saad Sultan	021-35633961	PIDC M.T Khan Road Karachi	



Date: 22/12/2022

ATTENDANCE SHEET
BID OPENING
FOR TENDER Procurement of Powerwalks & Mss. Equip

S.No.	Company Name	Name of Company Representative	Contact No.	Company Address	Signature
1	Information Systems Associates LTD	AZAM MOHAMMAD	03312258326	6th Floor Khalifa House Sec 7	
2	Megaphone Pakistan	Nabeel	0301-8238731	1st Floor, Nadeem K-21, Khandhokh	

Procurement Committee Members

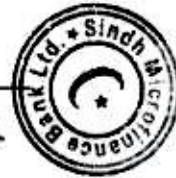
Name

Signature

Mr. Omar Niaz Rizvi

Mr. Sunai Ahsanullah

Mr. Syed Muhammad Abdullah





SINDH MICROFINANCE BANK LTD
سندھ ہائیکرو فنانانس بینک لمیٹڈ

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CERTIFICATE

This is to confirm that no complaint has been received related to the tender no. SMFB/IT/TD/01/2021 for Procurement of Firewall and Associated Equipment.

Convener of Procurement Committee

Mr. Omar Niaz Rizvi
CFO & Company Secretary



Sindh Microfinance Bank Ltd.

2



MEGAPLUS

Megaplus Pakistan
 M44, P.E.C.H.S, Block 6,
 Main Razi Road off
 Shakra-e-Faisal, Karachi
 UAN : (021) 111-00-3355
 Tel: (+92-21) 3430 0872 ~ 3
 Fax: (+92-21) 3430 0874
 Email: karachi@megaplus.com.pk

Type	Product Code	Product Description	Qty	Unit Price	Extended Price
Sangfor NGAF	NGAF52	M5200-F-I, Hardware, SSL VPN For 30 Concurrent Users, Site-to-Site IPsec VPN	2	PKR 1,082,354	PKR 2,164,708
Hardware	FSSLU-1	SSLVPN User Licence, N no of Users	300		
Sangfor NGAF	PM-52-3Y	M5200-F-I, Premium Bundle, FW, Bandwidth Management, URL Filtering, Application Control, IPS, Email Security, Risk Assessment, Security Visibility, Basic Security Reporter, Engine Zero, Neural-X, 3 Years	2	PKR 619,255	PKR 1,238,510
Software	WAFL52-3Y	M5200-F-I, Add Anti-Defacement Module, Web Application FW, Application Hiding, HTTP Anomalies Detection, Data Leakage Protection, Web Scanner, Vulnerability Scanner, Advanced Security Reporter, 3 Years	2		
& Service	HRTF52-3Y	M5200-F-I, NGAF, Return to Factory (5 Business Days Ship After Receipt), 3 Years	2		
	STS52-3Y	M5200-F-I, NGAF Software Upgrade, 24x7 Technical Support Services, 3 Years	2		





MEGAPLUS
WEGHBOZ

Megaplus Pakistan
M44, P.E.C.H.S, Block 6,
Main Razi Road off
Shahra-e-Faisal, Karachi
UAN : (021) 111-00-3355
Tel: (+92-21) 3430 0872 ~ 3
Fax: (+92-21) 3430 0874
Email: karachi@megaplus.com.pk

Type	Product Code	Product Description	Qty	Unit Price	Extended Price
Sangfor	ECM-250-3Y	Endpoint Secure Manager For Protect Agent Deployment & Management, Policy Management, Event Monitoring and Reporting, Engine Zero, Neural-X, Sangfor NGAF / IAM Integration, 3 Years Subscription For 1-250 Agents	1	PKR 6,830	PKR 136,607
Endpoint Secure	STS-ECM-250-3Y	ECM-250-3Y, Endpoint Secure Software Upgrade, 24x7 Technical Support Services, 3 Years Subscription For 1-250 Agents	1		
	EPAS-250-3Y	Standard Endpoint Secure Protect Agent For Server, Includes Baseline Assessment, Engine Zero, Host Firewall. 24x7 Technical Support, 3 Years Subscription For 1-250 Agents	20		
	STS-EPAS-250-3Y	EPAS-250-3Y, Endpoint Secure Software Upgrade, 24x7 Technical Support Services, 3 Years Subscription For 1-250 Agents	20		
S#	Part Number	Description	Qty	Unit Price	Extended Price
1	JL253A	Aruba 2930F 24G 4SFP+ Switch	4	PKR 271,702	PKR 1,086,809
	JL253A ACQ	INCLUDED: Power Cord - South Africa localization	4	-	-
	H1XU5E	Aruba 3Y FC NBD Exch 2930F 24G 4SFP SVC [for JL253A]	4	PKR 74,736	PKR 298,946
Total Price Quoted BOQ with GST					PKR 4,925,581

[Handwritten signature]

Hewlett Packard Enterprise

Canon

CISCO

H3C

Microsoft

PC Partner
Platinum
Lenovo

Islamabad: 1015, Street 44, E-11/3, Islamabad - 44000, UAN : (051) 111-00-3355, Fax: (+92-51) 211 1530, Email: islamabad@megaplus.com.pk

Lahore: 22C, Block M, Gulberg III, Lahore - 54600 UAN : (042) 111-00-3355, Fax: (+92-42) 3591 8116 Email: lahore@megaplus.com.pk

Peshawar: Megaplus Tower, 35, The Mall, Peshawar - 25000, UAN : (091) 111-00-3355, Fax: (+92-91) 527 9993 Email: peshawar@megaplus.com.pk



PRICE SCHEDULE
(Applicable for the year 2022-2023)

Name of Bidder Megaplus Pakistan

Sr. No	Items	Unit Price	Quantity	Amount
1	Next Generation Firewall	PKR 1,082,354	02 Units	PKR 2,164,708
2	Web Application Firewall	PKR 619,255	02 Units	PKR 1,238,510
3	Endpoint Security Anti-Virus	PKR 6,830	20 Units	PKR 136,607
4	Core Switch Layer 3	PKR 346,439	01 Unit	PKR 346,439
5	Core Switch Layer 2	PKR 346,439	03 Units	PKR 1,039,317

Note

- The total cost must include all applicable taxes, duties and other charges Stamp duty (as applicable under Stamp Act 1989).
- No advance payment for supply of goods will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction.
- Calculation of Bid Security** 2% of the Grand Total Amount of the Financial Proposal will be submitted along with tender as Bid Security
- In case it is reviled at any stage after supply of the goods/items that the asked specification of the tender have not been met, the amount of the supply of that specific goods will be fined to the vendor with appropriate action as deem necessary by the procurement committee.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the goods within the warranty period, the company will be liable to address it at his own cost, non- compliance of the same will result into initiation of a case against the company for non-commitment or cancellation of tender as will be decided by the Procurement Committee.
- Lowest evaluated bid is going to be the criteria for award of contract rather than considering the lowest offered bid, encompassing the lowest whole sum cost which the procuring agency has to pay for the duration of the contract. SPPRA Rule 49 may please be referred.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period 3 days) on SPPRA website.
- In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
- Contract agreement will be executed after deposit of 5% performance security of the total tender amount in shape of Pay Order/Bank Guarantee in favor of Sindh Microfinance Bank Limited.
- Quality is ensured. In case it is revealed at any stage after supply of the items that the asked specifications of the tender have not been met, the performance security will be forfeited.
- Free backup facility in case the item is reported defective.
- Goods to be delivered have to be packed in such a way that no damage is reported by the branch on delivery. In case of any such complaint is received the bidder will replace that item at his own cost.
- If the obligation of warranty period are not met or delayed, the repair etc. requirement on this account will be deducted from the performance security / upcoming payment due to supplier
- Payment will be made in Pak Rupee.

Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Microfinance Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder




Hewlett Packard
Enterprise

 Canon

 CISCO

 H3C

 Microsoft

 PC
Partner
Platinum
Lenovo

2



Annexure "A"

M44, P.E.C.H.S, Block 6,

Dated: 19 Dec 2021

Main Razi Road off

Shahra-e-Faisal, Karachi

UAN : (021) 111-00-3355

Tel: (+92-21) 3430 0872 ~ 3

Fax: (+92-21) 3430 0874

Email: karachi@megaplus.com.pk



Tender Reference No SMFB/IT/TD/01/2021

To,
The Company Secretary
Sindh Microfinance Bank Limited,
39-F, 2nd Floor,
M.A.C.H Society,
Karachi-75350

Gentleman,

Having examined the bidding documents, the receipt of which is hereby duly acknowledged, we, the undersigned, offer, in conformity with the said bidding documents for the sum of Rupees Four Million Nine Hundred Twenty-Five Thousand Five Hundred Eighty-One.

We understand that all the Annexures attached hereto form part of this Bid.

We undertake, if our Bid is accepted, [to provide goods/work/related service], that will be in accordance with the terms defined in the proposal and /or contract.

Our firm, including any subcontractors or suppliers for any part of the Contract, have nationalities from the following eligible countries

If our Bid is accepted, we will obtain the Bank Guarantee/Pay order in a sum equivalent to ____ percent (____%) of the Contract Price for the due performance of the Contract, in the form prescribed by SMFB.

We agree to abide by this Bid for a period of ninety (90) days from the date fixed for Bid Opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid and to contract execution if we are awarded the contract, are listed below:

We understand that you are not bound to accept the lowest or any Bid you may receive.

Witness;
Signature;



Name: Muhammad ali
Address: M-44, Block-6, PECHS, Razi Road, Off Shahrah-e-Faisal, karachi, Pakistan
Occupation: Sales Manager



FINANCIAL PROPOSAL

PRICE SCHEDULE

(Applicable for the year 2022-2023)

Name of Bidder Information Systems Associates Ltd

Sr. No	Items	Unit Price	Quantity	Amount
1	Next Generation Firewall	1,671,837.57	02 Units	3,343,675.14
2	Web Application Firewall		02 Units	
3	Endpoint Security Anti-Virus	7,268.86	20 Units	145,377.18
4	Core Switch Layer 3	363,285	01 Unit	363,285
5	Core Switch Layer 2	363,285	03 Units	1,089,855

Note

- The total cost must include all applicable taxes, duties and other charges Stamp duty (as applicable under Stamp Act 1989).
- No advance payment for supply of goods will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction.
- Calculation of Bid Security.** 2% of the Grand Total Amount of the Financial Proposal will be submitted along with tender as Bid Security
- In case it is reviled at any stage after supply of the goods/Items that the asked specification of the tender have not been met, the amount of the supply of that specific goods will be fined to the vendor with appropriate action as deem necessary by the procurement committee.
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the goods within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment or cancellation of tender as will be decided by the Procurement Committee.
- Lowest evaluated bid is going to be the criteria for award of contract rather than considering the lowest offered bid, encompassing the lowest whole sum cost which the procuring agency has to pay for the duration of the contract. SPPRA Rule 49 may please be referred.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.
- The tender will be considered cancelled if the contract agreement after due signature is not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period 3 days) on SPPRA website.
- In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
- Contract agreement will be executed after deposit of 5% performance security of the total tender amount in shape of Pay Order/Bank Guarantee in favor of Sindh Microfinance Bank Limited.
- Quality is ensured. In case it is revealed at any stage after supply of the items that the asked specifications of the tender have not been met, the performance security will be forfeited.
- Free backup facility in case the item is reported defective.
- Goods to be delivered have to be packed in such a way that no damage is reported by the branch on delivery. In case of any such complaint is received the bidder will replace that item at his own cost.
- If the obligation of warranty period are not met or delayed, the repair etc. requirement on this account will be deducted from the performance security / upcoming payment due to supplier
- Payment will be made in Pak Rupee.

Note. There can be subsequent modification or amendment to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Microfinance Bank Ltd. & SPPRA website regularly.

Signature & Stamp of Bidder

Az. J.



Information Systems Associates Ltd.

Karachi: 6th Floor, Ilaco House, Abdullah Haroon Road, Karachi-74400. UAN No. 111-566-111 Tel 35637128

Islamabad: Plot No. 20, Office # 6 Wariach Plaza I-9 Markaz Islamabad.Tel: 051-4430437- 41

Lahore: House # 211, Block E1, First Floor, Wapda Town, Lahore.Ph. 042-35184626-31

Website: www.comstar.com.pk

T.M. Registered Trademark of Comstar Corporation USA

FORM OF BID

Tender Reference No. SMFB/IT/TD/2021

Dated: December 22, 2021

To,

The Company Secretary
Sindh Microfinance Bank
Limited, 39-F, 2nd Floor,
M.A.C.H
Society,
Karachi-
75350

Gentleman,

Having examined the bidding documents, the receipt of which is hereby duly acknowledged, we, the undersigned, offer, in conformity with the said bidding documents for the sum of Rupees 4,942,192.32 (Four million nine hundred forty-two thousand one hundred ninety-two and thirty-two paise).

We understand that all the Annexures attached hereto form part of this Bid.

We undertake, if our Bid is accepted, [to provide goods/work/related service], that will be in accordance with the terms defined in the proposal and /or contract.

Our firm, including any subcontractors or suppliers for any part of the Contract, have nationalities from the following eligible countries

If our Bid is accepted, we will obtain the Bank Guarantee/Pay order in a sum equivalent to percent (5%) of the Contract Price for the due performance of the Contract, in the form prescribed by SMFB.

We agree to abide by this Bid for a period of ninety (90) days from the date fixed for Bid Opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Information Systems Associates Ltd.

Karachi: 6th Floor, Ilaco House, Abdullah Haroon Road, Karachi-74400. UAN No. 111-566-111 Tel. 3563712

Islamabad: Plot No. 20, Office # 6 Wariach Plaza I-9 Markaz Islamabad Tel: 051-4430437- 41

Lahore: House # 211, Block E1, First Floor, Wapda Town, Lahore. Ph. 042-35184626-31

Website: www.comstar.com.pk

TM. Registered Trademark of Comstar Corporation USA





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Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid and to contract execution if we are awarded the contract, are listed below:

We understand that you are not bound to accept the lowest or any Bid you may receive.

Witness;

Signature;



Name: Azhar Mahmood

Address: Information Systems Associates Ltd, 6th Floor, Ilaco House Abdullah Haroon Road, Karachi

Occupation: Manager Corporate Sales

Information Systems Associates Ltd.

Karachi: 6th Floor, Ilaco House, Abdullah Haroon Road, Karachi-74400. UAN No. 111-566-111 Tel.35637128

Islamabad: Plot No. 20, Office # 6 Wariach Plaza I-9 Markaz Islamabad, Tel: 051-4430437- 41

Lahore: House # 211, Block E1, First Floor, Wapda Town, Lahore. Ph: 042-35184626-31

Website: www.comstar.com.pk

T.M. Registered Trademark of Comstar Corporation USA



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Procurement of Firewalls & Associated Equipment SMFB/IT/TD/01/2021 Financials						
Tender Item #	Type	Product Code	Product Description	Qty	Unit Price with Tax	Total Price with Tax
Item 1 & 2	Sangfor NGAF Hardware	NGAF52	MS200-F-4, Hardware, SSL VPN For 30 Concurrent Users, Site-to-Site IPsec VPN	2	1,671,837.57	3,343,675.14
		F5SLU-1	SSLVPN User Licence, N no of Users	350		
	Sangfor NGAF + WAF +Software and Services	FM-52-3Y	MS200-F-4, Premium Bundle, FW, Bandwidth Management, URL Filtering, Application Control, IPS, Email Security, Risk Assessment, Security Visibility, Basic Security Reporter, Engine Zero, Neural-X, 3 Years	2		
		WAF52-3Y	MS200-F-4, Add Anti-Defacement Module, Web Application FW, Application Hiding, HTTP Anomalies Detection, Data Leakage Protection, Web Scanner, Vulnerability Scanner, Advanced Security Reporter, 3 Years	2		
		HRTF52-3Y	MS200-F-4, NGAF, Return to Factory (5 Business Days Ship After Receipt), 3 Years	2		
ST552-3Y	MS200-F-4, NGAF Software Upgrade, 24x7 Technical Support Services, 3 Years	2				
Item 3	Sangfor Endpoint Secure	ECM-250-3Y	Endpoint Secure Manager For Protect Agent Deployment & Management, Policy Management, Event Monitoring and Reporting, Engine Zero, Neural-X, Sangfor NGAF / IAM Integration, 3 Years Subscription For 1-250 Agents	1	7,266.86	145,377.18
		STS-ECM-250-3Y	ECM-250-3Y, Endpoint Secure Software Upgrade, 24x7 Technical Support Services, 3 Years Subscription For 1-250 Agents	1		
		EPAS-250-3Y	Standard Endpoint Secure Protect Agent For Server, Includes Baseline Assessment, Engine Zero, Host Firewall, 24x7 Technical Support, 3 Years Subscription For 1-250 Agents	20		
		STS-EPAS-250-3Y	EPAS-250-3Y, Endpoint Secure Software Upgrade, 24x7 Technical Support Services, 3 Years Subscription For 1-250 Agents	20		
Item 4	HP/Aruba Hardware	JL253A	Aruba 2930F 24G 45FP+ Switch	1	363,285.00	363,285.00
	HP/Aruba Support & License	HQDX3E	Aruba 3Y SW+TechSupp 2930F 24G 45FP SVC - 3 Year	1		
Item 5	HP/Aruba Hardware	JL253A	Aruba 2930F 24G 45FP+ Switch	3	363,285.00	1,089,855.00
	HP/Aruba Support & License	HQDX3E	Aruba 3Y SW+TechSupp 2930F 24G 45FP SVC - 3 Year	3		
OnSite Installation and Configuration - Free of Cost						
OnSite Training and Product Certification for 2 participants- Free of Cost						
Grand Total - Inclusive of Tax						4,942,192.32



Information Systems Associates Ltd.

Karachi: 6th Floor, Ilaco House, Abdullah Haraon Road, Karachi-74400, UAN No. 111-566-111 Tel.35637128
Islamabad: Plot No. 20, Office # 6 Wariach Plaza I-9 Markaz Islamabad.Tel. 051-4430437- 41
Lahore: House # 211, Block E1, First Floor,Wapda Town, Lahore.Ph: 042-35184626-31
Website: www.comstar.com.pk
 I.M. Registered Trademark of Comstar Corporation USA

TECHNICAL EVALUATION CRITERIA

The Bidders who have duly complied with the Eligibility/Qualification and Evaluation will be eligible for further processing.

The Bids which do not conform to the Technical Specifications or Bid conditions or the Bids from the Bidders without adequate capabilities for supply and maintenance / warranty services will be rejected.

S. No.	Requisite	Total Marks	Marks Obtained	Remarks	Requirement
1	Years in Business in relevant field	10	10	5 years and above	NTN Certificate / Letter of Incorporation / Company Registration Letter
2	Sales tax Registration is must	5	5	-	Certificate of Registration
3	Income Tax Registration is must	5	5	-	Certificate of Registration
4	Offices in minimum 2 major cities. Office in Karachi is mandatory	5	5	-	Complete address along with PTCL landline numbers
5	Average Yearly Turn Over	5	5	Turn Over in last 5 Years should be at least 50 million	Audit Report / Tax Return
6	Product supplied / installed by the manufacturer in 05 countries including Pakistan and preferably in banks and/or companies	5	5	-	Certificates from Manufacturer including Purchase Order
7	Company must provide a valid Manufacturer Authorization Certificate for Sale AND support AND service AND warranty in Pakistan	5	5	-	Documentary evidence required



Sabbir M. D. Qureshi
28/Dec/2021

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8	The Product Quoted in the bid must be valid product for Pakistan Region.	5	5		Attached Purchase Order
9	Technical evaluation of quoted specifications with tender specification	50	50	Any additional feature may or may not be treated as an advantage but at the sole discretion of technical evaluation team	Give description on the additional specifications
10	Partnership Level with OEM: Vendor should have highest level of partnership with proposed OEM.	15	15		
11	Vendor should place required back up inventory/modules/parts at their location to ensure prompt and committed support to customer calls. In case the problem is not resolved within the committed timeframe as per agreement, backup equipment shall be provided.	15	15		
Total		125	125		

NOTE:

- Acquiring 85% or above marks in eligibility criteria is necessary



[Signature]
28/Dec/2021

⑧
COMSTAR

TECHNICAL EVALUATION CRITERIA

The Bidders who have duly complied with the Eligibility/Qualification and Evaluation will be eligible for further processing.

The Bids which do not conform to the Technical Specifications or Bid conditions or the Bids from the Bidders without adequate capabilities for supply and maintenance / warranty services will be rejected.

S. No.	Requisite	Total Marks	Marks Obtained	Remarks	Requirement
1	Years in Business in relevant field	10	10	5 years and above	NTN Certificate / Letter of Incorporation / Company Registration Letter
2	Sales tax Registration is must	5	5	-	Certificate of Registration
3	Income Tax Registration is must	5	5	-	Certificate of Registration
4	Offices in minimum 2 major cities. Office in Karachi is mandatory	5	5	-	Complete address along with PTCL landline numbers
5	Average Yearly Turn Over	5	5	Turn Over in last 5 Years should be at least 50 million	Audit Report / Tax Return
6	Product supplied / installed by the manufacturer in 05 countries including Pakistan and preferably in banks and/or companies	5	5	-	Certificates from Manufacturer including Purchase Order
7	Company must provide a valid Manufacturer Authorization Certificate for Sale AND support AND service AND warranty in Pakistan	5	5	-	Documentary evidence required



y. Sabat
M. A. Q. M.
24 Dec 2002

8

8	The Product Quoted in the bid must be valid product for Pakistan Region.	5	5		Attached Purchase Order
9	Technical evaluation of quoted specifications with tender specification	50	50	Any additional feature may or may not be treated as an advantage but at the sole discretion of technical evaluation team	Give description on the additional specifications
10	Partnership Level with OEM: Vendor should have highest level of partnership with proposed OEM.	15	15		
11	Vendor should place required back up inventory/modules/parts at their location to ensure prompt and committed support to customer calls. In case the problem is not resolved within the committed timeframe as per agreement, backup equipment shall be provided.	15	15		
Total		125	125		

NOTE:

- Acquiring 85% or above marks in eligibility criteria is necessary


28/Dec/2024