

Condensed Interim Quarterly Account (January – September 2017)

DIRECTOR'S REVIEW

For the Nine Months Ended September 30, 2017

On behalf of the Board of Directors, I am pleased to present the financial results of Sindh Microfinance Bank Limited for the nine months ended September 30, 2017

Operational & Financial Performance

Sindh Microfinance bank (SMFB) was issued province based license by State Bank of Pakistan on October 16, 2015 and obtained certificate of commencement to start microfinance banking on April 15, 2016. The Mission of the bank is to reduce social and economic poverty by creating opportunities for low income households especially women through cost effective and financially sustainable products and services. SMFB operates with a network of Eight (8) Branches and Thirty one (31) Service Centers in Eleven (11) districts of Sindh province.

Financial Highlights

	Nine month Ended September 30,2017	Nine Months Ended September 30, 2016	Growth %
	(Ru	pees in Million)	
Interest / Mark up	82.32	42.77	92%
Admin Expenses	57.12	25.88	121%
Profit After Taxation	15.24	10.84	41%
Advances	245.55	20.34	1,107%
No. of Borrowers.	17,360	1,110	1,464%
No. of Br./Sc.	39	12	225%

SMFB has been able to achieve healthy growth in various operating and financial parameters and put up a solid performance in a competitive market by achieving increased revenues, higher operating profits and covering more than 17,360 clients with Rs.245.54 million loan portfolio at the end of September 30, 2017.

The pre-tax profit of SMFB is Rs. 23.15 million as compared to corresponding period profit of PKR 16.68 and accumulated profit stands at Rs. 32.18 million as of September 30, 2017. With strength of 16 staff at Head office, 21 at Branches and 146 at Service Centers, the return on funds, placements and interest on advances stood at Rs.82.32. Overall, performance reflects the banks' strength and ability

to demonstrate efficient use of its resources and make reasonably significant profit.

Future Strategy

SMFB is marching ahead to render best financial services through customer friendly products at client's door step while keeping in mind that these services should be provided in financially sustained manner. We realize that there is still tremendous potential to improve and better our efforts horizontally & vertically in serving our customers across the Sindh province. In the last quarter of this year the Bank will open two more Branches (one each in Sakrand & Shahdadpur) and nine Micro-credit centers in rural & semi-urban area like Daur, Hala, Tando Mohammad Khan etc.

We are committed to expand our operations while ensuring the high levels of ethical standards, professional integrity, corporate governance and regulatory compliance.

Acknowledgement

The Board of Directors would like to place on record the gratitude for all the guidance and co-operation received from the State bank of Pakistan, SECP, regulatory agencies and Sindh Bank Ltd. The Board would also like to place on record its appreciation for the hard work, dedication and sincere efforts of the senior management, officers and staff of the bank at all levels.

On behalf of the Board.

Shoaib Arif President & CEO

ASSETS	Note	September 30, 2017 (Un-audited) Ru	December 31, 2016 (Audited) pees
Cash and balances with SBP and NBP		1.054.210	1.040.600
Balances with other banks		1,054,219	1,949,600
Commission and the commission of the commission		496,426,375	580,005,055 100,000,000
Lending to financial institutions		7-1	100,000,000
Investment - net of provisions	6	245,553,890	69 657 071
Advances - net of provisions	7		68,657,071
Operating fixed assets Other assets	8	9,051,578	7,399,608
	0	43,746,961	22,680,807
Deferred tax asset - net		705 922 022	790 (02 141
Total assets		795,833,023	780,692,141
LIABILITIES			
Deposits and other accounts	9	185,834	1,138,626
Borrowings		- 1	
Subordinated debt		- 1	-
Other liabilities	10	2,590,964	1,472,269
Deferred tax liabilities - net	11	145,080	407,907
Total liabilities		2,921,878	3,018,802
NET ASSETS		792,911,145	777,673,339
REPRESENTED BY:			
Share capital	12	750,000,000	750,000,000
Statutory and General Reserves	13	8,582,228	5,534,666
Depositors' protection fund	14	2,145,557	1,383,667
Unappropriated profit		32,183,360	20,755,006
I I		792,911,145	777,673,339
Surplus/(deficit) on revaluation of assets			*
Deferred grants			-
TOTAL EQUITY		792,911,145	777,673,339

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

MEMORANDUM / OFF BALANCE SHEET ITEMS

President / Chief Executive

Chairman

Director

Director

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		Nine months Ended		Quarter	ended
		September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
	Note		Ru	pees	
Mark-up / return / interest earned	16	82,320,457	42,776,450	32,595,905	16,041,612
Mark-up / return / interest expensed		•	3.5		1 1
Net mark-up / interest income		82,320,457	42,776,450	32,595,905	16,041,612
Provision against non-performing loans and advances		(1,786,846)	(205,510)	(639,593)	(159,641)
Provision for diminution in the value of investments			,,,	(007,070)	(132,041)
Bad debts written off directly		(264,735)		(174,863)	
		(2,051,581)	(205,510)	(814,456)	(159,641)
Net mark-up / interest income after provisions		80,268,876	42,570,940	31,781,449	15,881,971
NON MARK-UP/ NON INTEREST INCOME				0 5	8 8
Fee, commission and brokerage income					
Dividend income			-	- 1	
Other income		8,925	-	8,800	
		8,925		8,800	-
Total non mark-up / non interest income		80,277,801	42,570,940	31,790,249	15,881,971
NON MARKUP/ NON INTEREST EXPENSE					
Administrative expenses	Ī	(57,121,336)	(25,888,909)	(21,150,332)	(9,161,427)
Other provisions/write offs				-	(>,101,127)
Other charges			_	140	121
Total non mark-up / non interest expenses		(57,121,336)	(25,888,909)	(21,150,332)	(9,161,427)
Extra ordinary / unusual items		_			
Profit before taxation		23,156,465	16,682,031	10,639,917	6,720,544
Taxation			2.3000000000000000000000000000000000000		000 \$ 0.000 \$ 0.00 W
- current		(8,181,485)	(5,774,262)	(3,800,236)	(2,393,580)
- prior				173	
- deferred		262,827	(61,146)	262,827	
	12	(7,918,658)	(5,835,408)	(3,537,409)	(2,393,580)
Profit after taxation		15,237,807	10,846,623	7,102,508	4,326,964
Unappropriated profit - brought forward		20,755,006	11,409,618		
Profit available for appropriation		35,992,813	22,256,241	7,102,508	4,326,964
APPROPRIATIONS:					
Transfer to					
- statutory reserve		3,047,561	2,173,506	1,420,502	-
- capital reserve		-	100		-
- contribution to depositors' protection fund		761,890	542,331	355,125	
- revenue reserve			3.5	-	
- proposed dividend Unappropriated profit - carried forward	27	32,183,362	19,540,404	E 226 001	4 324 044
AND AND THE SECTION OF SIGNATURE PROPERTY AND SECURITY SAMPLES AND SECUR				5,326,881	4,326,964
EARNINGS PER SHARE		0.20	0.14	0.09	0.06

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

President / Chief Executive

Chairman

Director

Director Director

SINDH MICROFINANCE BANK LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

	Nine months ended		Quar	ter ended
	Sep 30, 2017	Sep 30, 2016	Sep 30, 2017	Sep 30, 2016
		Ru	pees	
Profit after taxation for the period	15,237,807	10,846,623	7,102,508	4,326,964
Other comprehensive income:				
Components of comprehensive income transferred to equity				
- Items that will not be reclassified to profit and loss account in subsequent periods	-	-	-	*
 Items that will be subsequently reclassified to profit and loss subsequent periods 	-	-	-	
Total Comprehensive income for the period			4	
transferred to equity	15,237,807	10,846,623	7,102,508	4,326,964
Components of comprehensive income not reflected in equity	-			
- Surplus (deficit) on revaluation of assets	3	2	-	1. 11
- Deferred grants	*	(5)	8	3 2
Total comprehensive income for the period	15,237,807	10,846,623	7,102,508	4,326,964

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President / Chief Executive

Chairman

Director

SINDH MICROFINANCE BANK LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

			Reserve		
		Car	oital	Revenue	
	Share capital	Statutory and general reserve	Depositors' protection fund	Unappropriated profit/(loss)	Total
	***************************************		Rupees		
Balance as at June 30, 2016 (Un-audited)	750,000,000	4,346,494	1,086,624	16,299,362	771,732,480
Total comprehensive income for the period					
Profir after tax for the period	-	=	2	5,940,859	5,940,859
Other comprehensive income - net of tax	-	9	2	-	
Total comprehensive income for the period	•	•	=	5,940,859	5,940,859
Transfer to statutory reserve (note 13)	197	1,188,172	=	(1,188,172)	(*)
Transfer to depositors' protection fund (note 14)	(e)		297,043	(297,043)	(*)
Balance as at December 31, 2016 (Audited)	750,000,000	5,534,666	1,383,667	20,755,006	777,673,339
Total comprehensive income for the period					
Profit after tax for the period	-	=	<u> </u>	8,135,298	8,135,298
Other comprehensive income - net of tax	520	2		2	
Total comprehensive income for the period	•	=	2	8,135,298	8,135,298
Transfer to statutory reserve (note 13)	\$ }	1,627,060	-	(1,627,060)	
Transfer to depositors' protection fund (note 14)	93		406,765	(406,765)	
Balance as at June 30, 2017 (Un-audited)	750,000,000	7,161,726	1,790,432	26,856,479	785,808,637
Total comprehensive income for the period					
Profit after taxation for the period	741	-	=	7,102,508	7,102,508
Other comprehensive income - net of tax		2	2	2	
Total comprehensive income for the period	•	147	2	7,102,508	7,102,508
Transfer to statutory reserve (note 13)	340	1,420,502	-	(1,420,502)	-
Transfer to depositors' protection fund (note 14)	-	1 = 0	355,125	(355,125)	5
Balance as at September 30, 2017 (Un-audited)	750,000,000	8,582,228	2,145,557	32,183,360	792,911,145

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

President Chief Executive

Chairman

Director

		September 30, 2017	September 30, 2016
CASH FLOW FROM OPERATING ACTIVITIES	Note	Rup	ees
Profit before taxation		23,156,465	16,682,031
Adjustments for non - Cash Items :			
Depreciation and amortisation		1,284,035	652,945
Provision against non-performing advances		1,786,846	205,510
Operating cash flows before changes in working capital		26,227,346	17,540,486
(Increase) / decrease in operating assets			
Lending to financial institutions		100,000,000	100,000,000
Advances		(178,683,665)	(20,550,999)
Other assets (excluding advance taxation)		(21,426,626)	(13,525,962)
Cities and Colors and		(100,110,291)	65,923,039
(Decrease) / increase in operating liabilities			
Deposits and other accounts		(952,792)	11,101
Other liabilities (excluding current taxation)		1,118,695	(766,937)
		165,903	(755,836)
Cash (used in) / generated from operations		(73,717,042)	82,707,689
Income tax paid		(7,821,014)	(5,694,617)
Net cash (used in) / flow from operating activities		(81,538,056)	77,013,072
CASH FLOW FROM INVESTING ACTIVITIES			
Acquisition of operating fixed assets	7.1	(2,936,005)	(5,069,632)
Net cash used in investing activities		(2,936,005)	(5,069,632)
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds from issue of share capital		:=:	5
Net cash flow from financing activities		-	
Net (decrease) / increase in cash and cash equivalents		(84,474,061)	71,943,440
Cash and cash equivalents at the beginning of the period		581,954,655	555,853,749
Cash and cash equivalents at the end of the period		497,480,594	627,797,189
And him and and an analysis an			

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

President Chief Executive

Chairman

Director

SINDH MICROFINANCE BANK LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE HALF YEAR ENDED SEPTEMBER 30, 2017

1 STATUS AND NATURE OF BUSINESS

Sindh Microfinance Bank Limited ('the Bank') was incorporated on March 27, 2015 as a public Company limited by shares under the Companies Ordinance, 1984. The Bank has obtained Microfinance banking license from SBP on October 16, 2015, to operate in the province of Sindh. Subsequently the Bank has received the certificate of commencement of business from Securities & Exchange Commission of Pakistan (SECP) on November 30, 2015, and received Letter for Commencement of Microfinance Banking Business on April 15, 2016 from SBP. The Bank registered office is situated at 39/F 2nd Floor, Muhammad Ali Cooperative Housing Society, Karachi.

The Bank principal business is to provide microfinance services to the poor and underserved segment of the society with a view to alleviate poverty under the Microfinance Institution Ordinance, 2001.

The Bank is a wholly owned subsidiary of Sindh Bank Limited.

2 BASIS OF PRESENTATION

This condensed interim financial information has been presented in accordance with the requirements of Banking Surveillance Department Circular No.11 dated December 30, 2003 issued by the State Bank of Pakistan (SBP).

3 STATEMENT OF COMPLIANCE

This condensed interim financial information have been prepared, in accordance with the requirements of the International Accounting Standard 34 - 'Interim Financial Reporting', provisions of the Companies Ordinance, 1984, the Microfinance Institutions Ordinance, 2001, the Prudential Regulation for Microfinance Banks and directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). In case where requirements differ, the provisions of the Companies Ordinance, 1984, the Microfinance Institution Ordinance, 2001, the Prudential Regulation for Microfinance Banks and the said directives have been followed.

The State Bank of Pakistan has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property'. Further, the SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' through its notification S.R.O. No. 411(I)/2008 dated April 28, 2008. Accordingly the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements perscribed by SBP BSD through various circulars / regulations.

4 BASIS OF MEASUREMENT

4.1 Accounting convention

These condensed interim financial information have been prepared under the historical cost convention.

Critical accounting estimates and judgments

The preparation of these condensed interim financial information in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and income and expenses. It also requires management to exercise judgment in the application of its accounting policies. The estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. The estimates and assumptions are viewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

The significant judgments made by management in applying its accounting policies and the key sources of estimation uncertainty were the same as those applied in the preparation of the annual audited financial statements for the year ended December 31, 2016.

SINDH MICROFINANCE BANK LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- 5.1 The accounting policies adopted in the preparation of these condensed interim financial information are consistent with those applied in the preparation of financial statements of the Bank for the year ended December 31, 2016.
- 5.2 The financial risk management objectives and policies adopted by the Bank are consistent with those disclosed with the annual audited financial statements for the year ended December 31, 2016.

		Septembe (Un-au		December 31, 2016 (Audited)	
6	ADVANCES - NET OF PROVISIONS	Number of loans outstanding	Amount outstanding	Number of loans outstanding	Amount outstanding
	Torra trans	Rup	ees	Rup	ees
	Loan type				
	Micro credit	17,360	248,034,242	3,837	69,350,577
	Micro lease			-	-
	Less: Provision held				
	- Specific provision		(2.490.252)		(607 506)
	- General provision		(2,480,352)		(693,506)
			(2,480,352) 245,553,890		(693,506) 68,657,071
				September 30,	December 31,
				2017	2016
7	OPERATING FIXED ASSETS			(Un-audited)Rup	(Audited)
5 6	XXXV VAV				
	Fixed assets			7,909,312	6,002,342
	Intangible asset		-	1,142,266	1,397,266
7.1	Additions during the period - at cost			9,051,578	7,399,608
	Office equipments			1,995,953	3,763,545
	Office improvements			560,052	316,750
	Furniture and fixtures			380,000	164,000
	Intangibles				1,710,938
				2,936,005	5,955,233
8	OTHER ASSETS				
	Security deposit, prepayments & others			10,137,492	8,310,714
	Interest receivable on placement	156		24,951,667	8,671,035
	Interest receivable on advances			4,496,030	1,176,814
	Advance tax - net of provision			4,161,772	4,522,244
	191			43,746,961	22,680,807
9	DEPOSITS				
	Current			75	1,100,100
	Saving		:	185,759	38,526
				185,834	1,138,626
10	OTHER LIABILITIES				
	Accrued expenses			1,997,343	1,002,654
	EOBI payable			115,499	70,979
	Employee provident fund payable			398,122	251,636
	Audit fee payable			80,000	147,000
			,	2,590,964	1,472,269

				September 30, 2017	December 31, 2016
				(Un-audited)	(Audited)
11	DEFERRED T	AX LIABILITIES		Rup	ees
	Opening balance			407,907	(1,082,485)
	Charge during the	year		(262,827)	1,490,392
	Closing balance	5		145,080	407,907
12	SHARE CAPIT	AL			
	September 30, 2017	December 31, 2016		September 30, 2017	December 31, 2016
	(Un-audited)	(Audited)		(Un-audited)	(Audited)
	Number	of shares		Rup	ees
12.1	Authorized capi	tal			
	100,000,000	100,000,000	Ordinary shares of Rs. 10/- each	1,000,000,000	1,000,000,000
12.2	Issued, subscrib	ed and paid-up share capital			
	75,000,000	75,000,000	Ordinary shares of Rs. 10/- each fully paid in cash	750,000,000	750,000,000
100					

13 STATUTORY AND GENERAL RESERVES

In accordance with the requirements of the Microfinance Institution Ordinance, 2001 and the Prudential Regulations for Microfinance Banks issued by SBP (Prudential Regulations), the Bank has transferred an amount equivalent to 20% of profit after tax to the statutory and general reserves.

14 DEPOSITORS' PROTECTION FUND

In accordance with the requirements of the Microfinance Institution Ordinance, 2001 and the Prudential Regulations, the Bank has transferred an amount equivalent to 5% of profit after tax to the Depositors' protection fund.

15 MEMORANDUM/OFF BALANCE SHEET ITEMS

There are no memorandum/off balance sheet items as at the end of Sep 30, 2017 (December 31, 2016: Nil).

		Nine months ended		Quarter	ended	
		September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016	
		(Un-audited)		(Un-au	dited)	
16	MARK-UP/RETURN/INTEREST	Rupees				
	EARNED	550				
	On deposits accounts and placements	37,664,449	41,554,679	12,034,295	14,916,595	
	On loans and advances	44,656,008	1,221,771	20,561,610	1,125,017	
		82,320,457	42,776,450	32,595,905	16,041,612	

17 TRANSACTIONS WITH RELATED PARTIES

Related parties of the Bank comprises of Sindh Bank Limited (holding company), associates (including entities having directors in common with the Bank), major shareholders, directors and key management personnel and their close family members.

Balances with related parties have been disclosed in their respective notes. Transactions with related parties other than those disclosed elsewhere in the condensed interim financial information are summarized as follows:

	September 30, 2017	December 31, 2016
	(Un-audited)	(Audited)
Balances with related parties	Ru	pecs
Balances in deposit accounts - Sindh Bank Limited (holding company)	39,380,406	180,005,055
Prepaid insurance expense - other related party	279,396	151,591
	September 30, 2017	September 30, 2016
	(Un-audited)	(Un-audited)
Transactions with related parties		
Mark-up on deposits accounts - Sindh Bank Limited (holding company)	3,956,652	9,679,004
Directors' fee	135,000	105,000
Insurance expense - other related party	383,554	78,608

18 GENERAL

Corresponding figures have been rearranged / reclassified for the purpose of better presentation / comparison. However, no material rearrangement / reclassificationhave been made in these financial statements.

Figures have been rounded off to the nearest rupee unless otherwise stated.

19 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial information were approved and authorized for issue by the Board of Directors on

President Chief Executive

Chairman

Director